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(IBM) Global Services in operating in a changing environment, Since December 1996, when IBM established IBM Global Services (IGS), had achieved outstanding business result. IGS had grown faster than the industry, and IBM Global Services was then widely

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recognized as the largest computer services company in the world.

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IBM Global Services.
Charles and Jones
(2011), argue that
IBM Global Services
changed business
practices by coming

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up with innovative concepts. This included rearranging services aimed at developing understandable lines of the company's business planned to client's needs.

According to their argument, the IBM Global services' main concerns was to aligning the IGS and

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potentially develop expertise and general practices by focusing on three critical sectors.

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Global Strategic HR Management at IBM
In 2003, Sam Palmisano took over as the Chairman and

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CEO of IBM; a

company that was in good financial shape.

This helped

Palmisano position

IBM as a globally integrated company by capitalizing on the “strength of its human capital,” and not only its products

(Grossman, [...])

~~Mini Case Study:~~

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~~Global Strategic HR
Management at IBM
In ...~~

Case Type: new
business; industry
analysis. Consulting
Firm: IBM Global
Business Services
(GBS) first round full
time job interview.
Industry Coverage:
software, information
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Interview Question

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worked closely to pioneer a new capability that delivers daily benefits from a required disaster recovery

infrastructure that few companies ever utilize. ... Case

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In October 1994, the company experienced a potentially

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catastrophic disaster.

This important

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Mankind Pharma

focuses on

manufacturing

affordable medicines

and pharmaceuticals

for all, which means

tightly controlling

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move to SAP

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Corporation, better
known as IBM, is a
multinational IT
company involved in
the manufacture and
retail of computer
hardware and
software applications,
and IT consulting

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IBM has a vast global

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loses share in a
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This Case Study was made possible through valuable input from Jim De Piante, Jan Van Hoomissen,

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